

LeasePlan
SMALL FLEET



LeaseMe Essentially

Control your costs and leave
the vehicle risk with us.

We know that small fleets bear a heavy load when it comes to building a business, so we've created some great small fleet leasing solutions to get you on the right track.





LeaseMe Essentially is a maintained operating lease (or as an option, non maintained). In other words, the resale risk for your vehicle remains with us (and off your balance sheet). To help you save costs, we also offer you access to excellent discounted rates for all your vehicle running costs through our preferred supplier network.

15 reasons why small fleet owners find this option essential

- Your fixed monthly lease payments are tax deductible
- There's no initial capital outlay required
- You gain access to our preferred supplier network – saving you money
- Reduced administration time and cost
- No resale risk (we'll take this off your hands)
- Scheduled servicing**
- Replacement tyres included**
- Fuel card management & discounts
- Direct Driver Support and Roadside Assistance – 24/7
- 10,000km under/over buffer
- Vehicle registration**
- Kilometre variation management
- Monthly fleet reporting helps you to optimise your vehicle usage
- The option of our comprehensive LeasePlan Insurance and accident management
- The option of AnyWear – cover for extra protection.

** Service removed for non-maintained operating lease option (cost not included in the monthly lease rate)



Pro Tip

Our fuel cards have no card or transaction fees saving you even more when you get industry leading discounts while you lease with us.

All the essentials covered

Scheduled servicing

With LeaseMe Essentially scheduled servicing is included within the lease. This includes labour, parts and materials required to service the vehicle as per the manufacturer's schedule but does not include Warrant of Fitness or items that are subject to wear and tear.

Scheduled servicing saves you money and time and adds extra peace of mind:

- Minimal downtime for servicing and repairs. LeasePlan supports the Franchise Dealer Network which ensures the work will be done by fully accredited automotive workshops
- Online Maintenance Self Service Tool for our approved suppliers means your maintenance jobs are undertaken quickly and efficiently

Scheduled servicing will not be included with the non maintained operating lease option.

Fuel card management

With LeaseMe Essentially we provide you with fuel cards with no card or transaction fees and you get industry leading discounts for the duration of your lease.

What's more, our online Fleet Reporting application lets you analyse and consolidate fuel efficiency for all your leased small fleet. You can quickly identify poor fuel performance, inaccurate odometer readings and unwarranted usage.

Tyre management

With LeaseMe Essentially we provide you with an allocated number of tyres, the number of which can be increased or decreased to suit your needs. Our tyre management service includes wheel balancing, replacement of worn tyres, puncture repairs and wheel alignment. We will replace tyres to ensure that your vehicle meets safety and legal requirements, tyres that need replacing due to damage or neglect will not be covered.



Pro Tip

Essentially is an operating lease that can be structured to include scheduled servicing, registration and tyres or to not include these.

Direct Driver Support and Premium Roadside Assistance

Our Direct Driver Support includes 24/7 roadside assistance and 24/7 access to LeasePlan's team nationally for anything related to your Small Fleet. Our experienced Customer Service Team can help you with:

- Glass Repair
- Roadside Assistance (4 free call outs per year)
- Accidents or Insurance Claims (with LeasePlan Insurance)
- Fuel Cards
- Registrations (initial reg only for non maintained option)
- Maintenance & Servicing (not included for the non maintained option)

Contact us on **0800 532 737 (0800 LEASEPLAN)** or via email at **contact@leaseplan.co.nz**.

Kilometre variation management (Recalculation)

We use estimated annual kilometres to calculate each monthly lease rate. In some cases, actual usage may differ from the estimate. We track kilometre estimates either when drivers refuel or when vehicles obtain a WOF or receive servicing checks. That way, we are able to identify vehicles that are travelling outside of their agreed lease terms (both high and low). You can then modify the lease to better align running costs with actual usage:

- Pay no more than necessary if the vehicle is travelling less distance than planned, and avoid large adjustments at lease end if vehicles are travelling more kilometres than initially budgeted
- Match costs to the period in which they are incurred
- Use recalculation adjustments to gain a true indication of the actual fleet costs, for budgeting and reporting purposes.



Pro Tip

To help us accurately manage your vehicle mileage, we recommend you take advantage of our fuel discounts and enter your odometer reading every time you fill up.



Pro Tip

Combine LeasePlan Insurance with AnyWear cover against extra wear and tear and get a 10% discount.

Vehicle registration

We will purchase vehicle registration for you and your drivers. Registration costs are included in the cost of your lease. Your new vehicles will also be delivered to you with a full tank of fuel and initial RUC (if your vehicle is diesel). Ongoing vehicle registration will not be included with the non maintained operating lease option.

10,000km over/under buffer

We give you a 10,000km buffer over the life of the lease. So, for example, if the lease allows for 100,000km and on return the final mileage is 105,000km, you won't be charged for the extra 5,000km travelled. If you exceed the 10,000km buffer, you pay an agreed over km rate for all of the additional kilometres travelled.

To help you control the mileage, we'll run a recalculation for you once a year on your actual kilometres compared with what was allocated.

Similarly for vehicles that have travelled 10,000km less than what was budgeted LeasePlan will refund you at the agreed rate. For example if the lease allows for 100,000km and on return the final mileage is 95,000km you won't receive a refund. If you return the same vehicle with a final mileage of 89,000km you will be refunded for the 11,000km that were not travelled.

Optional LeasePlan Insurance for extra protection

LeasePlan Insurance is easily the most compatible way to streamline your Small Fleet insurance and accident management needs. It makes sense because we know your fleet inside out, we have a proven and comprehensive accident management program, and it makes good business sense for us to help keep your fleet costs as low as possible. Ask us about including LeasePlan Insurance for your Small Fleet.

Terms & conditions apply

Pro Tip



Keep tabs on your small fleet with the help of our monthly fleet reporting that will empower you to make information-based decisions around your fleet and costs.

Monthly fleet reporting

Our monthly reports give you easy access to the information you need for better fleet decisions and cost controls. We can send these reports to whichever email address you choose. The information itself can be viewed in Microsoft Excel or as a PDF. Choose to receive any or all of the following:

- Fleet inventory
- Fuel fills
- Fuel exception
- Vehicles due for WoF
- Vehicles due for servicing
- Vehicles on order.

Optional AnyWear coverage against extra wear and tear

AnyWear has been designed by LeasePlan specifically for businesses with Small Fleets so that there are no surprises at the end of your lease. Plan your vehicle costs with confidence by including cover for extra wear and tear in your monthly payments. With AnyWear cover, you pay a small amount every month on each of the new vehicles to help cover your business against extra wear and tear costs at the end. Combine LeasePlan Insurance with AnyWear and get a 10% discount on AnyWear.

Contact us at **0800 532 737 (0800 LEASEPLAN)** or via email at **smallfleet@leaseplan.co.nz** to find out more.

Driver App

For further assistance, you can download our Driver App from the App store on android or iOS. This includes the useful supplier finder feature that enables you to locate nearby suppliers for tyres, fuel, maintenance repairs and WoF/CoF and send a request directly to our Driver Support team.

With a LeaseMe Essentially fully maintained operating lease we manage all the essential servicing and you retain control of the rest.

This means all the costs are included in your monthly lease rate and you get the use of our preferred supplier network which saves you time, money and adds extra peace of mind.

If you choose the non-maintained option we'll leave tyres, servicing and registration up to you to look after and these costs won't be included in your monthly lease rate.

LeasePlan Services	Fully maintained operating lease	Non maintained operating lease
Operating Lease	✓	✓
Fuel Card Management & Discounts	✓	✓
Scheduled Servicing	Standard	
Replacement Tyres	Fixed as agreed	
Roadside Assistance	✓	✓
Direct Driver Support 24/7	✓	✓
10,000km Under/Over Buffer	✓	✓
Vehicle Registration Costs	✓	
Kilometre Variation Management	✓	✓
Monthly Reporting	✓	✓

Add-ons

LeasePlan Insurance*	✓	✓
AnyWear Cover*	✓	✓

* Combine these two options for a discount

Want to know more?

We think leasing has significant merits for businesses with fleets of all sizes.

If you'd like to find out more about leasing with LeasePlan, please give us a call and let's talk about how we can work with you to help your business grow.

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What's next?